

Trustees Select Management Consultant Team

On June 24th, Teton Valley Health Care Board of Trustees selected the 8-person executive team from Bingham Memorial Hospital to provide professional management support for our community healthcare organization. Representatives from the two competing bidders - Bingham and Quorum Health Resources - were present at the meeting and spent over two hours answering final questions from the board and the public. After accepting public comment and hearing from Interim CEO Mitch Felchle, Chief of Staff Dr. Mo Brown (both non-voting ex-officio members) along with each individual trustee, a roll call vote was taken that resulted in a 4 to 3 split. In a show of unity, a final vote by the board was unanimous for the Bingham management consultant proposal.

The BMH proposal accepted by the board is a two year contract for a gross cost of \$376,000. Thirty-four percent of this total contract amount will be recovered per TVHC's Critical Access Hospital status, for a net cost of \$248,160. The contract will have a 90 day out-clause with six month evaluation/performance reviews to determine if the relationship is still beneficial. In addition these bi-annual reviews, monthly benchmarks and progress reports will be provided to the board and the community.

Quorum Health Resources' three year Management Assistance proposal would have cost TVHC a gross of \$943,384. Thirty-four percent of their total contract would also have been recovered per TVHC's CAH status, for a net cost of \$622,634 for the three years. Flight and hotel for onsite help would have been additional costs under this proposal. This agreement has a 60 day breach of contract out-clause and would be up for review after the end of the three years.

Throughout deliberations, representatives from both BMH and QHR stated that either organization would be capable of guiding our organization to firmer fiscal ground. In response to heightened emotional comments, audience members, trustees, and representatives from both Bingham and Quorum repeatedly stated that, regardless of the decision made at the end of the meeting, it was crucial that everyone stand behind the final selection.

Apart from all of our differences, individuals on all sides of the issue share the same goal: seeing our hospital thrive while providing quality, patient centered healthcare to the community. Regardless of what type of outside management support TVHC receives, this hospital will only survive with unified support from both the community and staff because it is, in the end, our hospital.

[Let's move forward together.](#)